

## Placement and Career Guidance Cell

Dear Students,

Greetings from ICICI

We are very pleased to announce the commencement of ICICI Hiring Season for the Graduates of 2019 Batch.

Designation: Sales Officer.

Graduate : Fresh graduates are eligible.

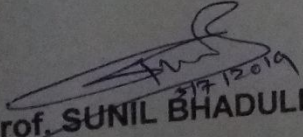
Salary:

1. Salary – Annual CTC of Rs. 2.15 Lacs (A+, A&B category cities) or Rs.1.69 Lacs (C &D category cities)
2. Performance based Incentives, Petrol and Mobile reimbursement, Bonus, PF, Gratuity, Medclaim, Insurance benefits.

Placement Drive : 10th July 2019

Time: 11:00 am

Venue : DBJ COLLEGE, Chiplun (MBA Building)

  
Prof. **SUNIL BHADULE**  
Co-Ordinator  
Placement and Career Guidance Cell  
Mob: 9860442238

Candidate No.: \_\_\_\_\_



in collaboration with



## **ICICI BANK SALES OFFICER JOB DESCRIPTION**

**Designation – Sales Officer**

### **Job Profile:**

1. This is a permanent job & ON ROLLS of ICICI Bank
2. This is a sales job and not branch operations job. Requires field work.
3. Will be required to generate business for designated branch in the assigned geography.
4. Sales of Current Account & Savings Account along with other bankproducts.
5. Will be responsible for achieving monthly sales target assigned.

### **Eligibility:**

1. Age: 20-26 years
2. Graduate (Engineers & MBAs are not eligible). Fresh graduates are eligible.
3. 0-2 years of experience in sales

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### **Salient Features:**

1. **Apply:** Candidates are required to apply for the specific job location.
2. **Interview:** Eligible applicants for the job will be interviewed by ICICI Bank & ITM by way of online test and personal interview.
3. **Document Verification and training fee payment:** Selected applicants are required to submit photocopy of documents (Educational qualification, address proof, identity proof, date of birth proof) and get documents attested by the interview panellist. Training fee is Rs. 19,750/- of which Rs. 5,000/- will be paid by ICICI bank on behalf of selected candidate and Rs. 14,750/- will be paid by selected candidate by way of EasyPay in favor of "ITM Edutech Training Pvt. Ltd." payable at Mumbai. Training fee includes expenses on food, accommodation, faculty, training material, Certification, etc. After making the payment selected candidates will be issued an invitation-cum-offer letter.
4. **Get ICICI Bank offer letter:** The selected candidates after document verification and training fee payment will get the offer letter from ICICI bank within 2 days mentioning job branch location, salary and other terms and conditions.
5. **Training:** Selected applicants have to undergo 1 month training - 15 days residential training at Raipur / Mumbai / Baroda conducted by ITM University and 15 days on-job-training (OJT) at their posted branch location.
6. **Earn Industry Recognized Certification in 15 days and stipend:** After successfully clearing the training program, the candidates will be awarded with a certificate in "Sales Management". 100% Attendance during the program is compulsory. During the 15 days of OJT candidates will get Rs. 3700/- as gross stipend.
7. **Join on rolls of ICICI Bank:** Immediately after training candidates will join as Sales Officer on rolls of ICICI Bank at the branch mentioned in their offer letter.

**Note:** ITM interview panellist and trainers are trained by ICICI bank to do the selection and training process for Sales Officer position.

*For more information contact:*

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